

## Customer Case Study

Non Standard Socket Screw, Birmingham.



integratech

SAP Business One

Non Standard Socket Screw Limited has been at the forefront of Socket Screw Technology for over 40 years. The company has grown to become a leader in the manufacture and distribution of socket screws, special fasteners and related products. Using materials including alloy steel, stainless steel, brass, aluminium, titanium and special alloys, NSSS has a focus on quality.

The company employs over 100 people and has an unrivalled range of products. With distribution centres in Birmingham and London, their aim is to provide an unparalleled nationwide service offering the widest range of socket screw products and special fasteners in the UK.

**“SAP Business One is extremely flexible and has delivered exactly what we were looking for.”**

**Mark Talbot, Purchasing Manager,  
Non Standard Socket Screw**

[www.nsocketscrews.com](http://www.nsocketscrews.com)

### Overview

Non Standard Socket Screw Ltd (NSSS) sought the help of Integratech as they were looking to update their main business application and network infrastructure. The existing system worked very well to deliver the key company processes; however NSSS wanted a system that would grow with the business and allow for a greater amount of flexibility.

When looking for a new system, it was important to NSSS that the solution would be fully supported long into the future with regular updates and expandability options, as well as meeting industry-specific stipulations. Due to the multi-site operations at NSSS, it was a prerequisite to have up-to-the-minute secure remote access to business systems.

Integratech worked very closely with key members of staff at NSSS to deliver a cost-effective software and hardware solution that fully matched these requirements.

### The Solution

It was clear that on initial discussions with NSSS, SAP Business One was potentially a very good fit for the company. It was through further evaluation and testing that this was confirmed. SAP Business One business management software, connects and streamlines processes and grows as a business grows.

It was decided for optimum system performance that Integratech would supply and install new servers running the latest Windows operating system. NSSS did not want at any stage to be running two systems, so the requirement was that on Friday NSSS would use the existing system and by Monday morning they would use the new system.

All relevant historic data was migrated to the new system over the weekend and by Monday morning members of staff were fully ready to use SAP Business One. Full training was provided to make for a seamless integration.

Melvin White, Marketing Director, explains “There was no disruption whatsoever to our operations during the time SAP went live. We left work for the weekend and by the time we came back everything was up and running.”

“The way Integratech trained our staff on SAP Business One exceeded our expectations. The level of detail they went into meant we were fully ready for the go-live phase.”

### The Benefits

NSSS now has a single easily managed up-to-date application, integrating all business functions and used across all premises. This is invaluable to the company and has drastically improved efficiency.

NSSS feel strongly that using the SAP system will save them a considerable amount of time in the long term, improve efficiency and be cost-effective in overall business performance. The new highly efficient servers coupled with SAP Business One have already brought benefits to NSSS and will continue to help the business meet future goals. Melvin adds “SAP Business One has completely exceeded our expectations, it is incredibly flexible and meets all of our business needs.”

Integratech has a strong relationship with NSSS and work will continue between the two organisations long into the future to ensure Non Standard Socket Screw Ltd has always got the most appropriate IT solutions for their needs.

### SAP Business One

SAP Business One gives you all the functionality you need to run your business, from sales and finance, to operations and customer relationships. Everything is under one umbrella. So if something happens in one part of the company it triggers actions elsewhere.