

Customer Case Study

Davant, Ledbury.



Davant and GTi are trading divisions of Linthwaite Ltd. They are manufacturers and distributors of insulation and ancillary plumbing, heating, drainage and building products to customers throughout the UK and Ireland.

Supplying to well-known companies such as Homebase, Wickes, Travis Perkins and Toolstation, Davant have a philosophy simply to be a specialist supplier of the complete housing solution to the merchant trade and have made a name for themselves in their industry.

“Integratech knew and understood our business and has a history of excellent service.”

Jeff Pryce, Operations Manager, Davant

www.davant.co.uk

Overview

Davant has a head office which doubles up as a warehouse and stock distribution centre based in Ledbury. They also have a trade centre which is just over the road, a manufacturing facility located in a different part of the town, and a separate warehouse and stock distribution centre based in Scotland. All these buildings communicate with each other on a daily basis.

Until recently, Davant relied on an outdated IT system which consisted of Pegasus accounting software and Windows 2003 servers and found it hard to communicate between branches with orders coming in and out that were not managed in an efficient manner.

Davant wanted a way to centrally manage data and allow for more efficient communication and data flow between locations. Integratech was the obvious choice to help with this, having supplied the existing servers and with Davant having been pleased with the level of service given to date. Jeff Pryce, Operations Manager at Davant says “Integratech knew and understood our business and had a history of excellent service.”

The Challenge

After discussion with Davant and analysis of the system, it was clear that upgraded and replacement servers were needed along with SAP Business One, warehouse management software, and electronic data interchange (EDI).

SAP Business One was implemented to help Davant centrally manage data across all of its locations and departments. The application has been particularly useful for accounts and finance - purchase order processing, sales order processing, sales ledger and purchase ledger.

Business intelligence software is built into SAP and this reports on all live data captured. This key module has significantly helped Davant gain real insights into the overall health of the company.

Software was also installed that extends the SAP Business One solution to provide warehouse management and enable improved operational productivity and efficiency. Using radio frequency, hand-held barcode scanners and an internet connection, up-to-the-minute order information can now be accessed by workers

so increasing efficiency. An EDI solution was also set up, helping Davant to receive and send orders digitally with suppliers and customers in a standard format. This eliminates the need to manually convert data, saving time and reducing errors.

To deliver this capability, Integratech installed four new Windows 2008 servers for Davant. Remote access via a Citrix server was set up for key management and all members of staff at the Scottish order processing facility. Having a centrally controlled system has meant that it is much easier and less time consuming for Davant to manage.

Davant have also taken out a support contract with Integratech covering the IT solutions provided.

The Benefits

“The benefits SAP Business One has brought us have been nothing less than extraordinary; totally changing the way in which we carry out our day to day business, enabling us to make informed business decisions.”

Migrating from their old solution to the new SAP-based system has helped considerably to improve efficiency and save time. Davant has a future-proof system that will see them through the coming years allowing them to stay ahead of the competition.

Key benefits include:

- **Real time business information**
- **Faster delivery of products**
- **More efficient management**
- **Reduced costs due to higher productivity**
- **Can respond to trends more easily**

A strong relationship has been established between Davant and Integratech, and work will continue between the two companies with the aim of improving efficiency through IT. “We would recommend Integratech to any company that required an IT solution, from small to large businesses, without hesitation,” concludes Jeff Pryce, Davant’s Operations Manager.